



You want to actively work for a cleaner environment, better air in buildings or purified media in machines and processes?

The SF-Filter Group with its more than 260 employees at 5 locations in Europe is a leading trading company specialized in filters of all kinds. Within our growth strategy, we are creating a new, attractive position. We are looking for a dynamic and solution-oriented personality as a

Key Account Sales Manager - Northern Europe (m/f/o) 100%

What your tasks will be:

- As the market leader in Europe, SF-Filter has a compelling value proposition, which you utilize to establish our business.
- Be the spearhead for our expansion into the Nordics markets (DK, SWE, FIN, NOR).
- Develop this attractive growth markets and create a foothold for SF-Filter in this region.
- Identify growth opportunities and feed them back to support the subsequent growth strategy and further investments.
- Support the further investments decisions and contribute to substantial growth of market shares.
- Review and further develop the existing sales channels and network to enable the execution of the strategic actions.
- Ensure the achievement of the sales targets and be responsible for the profit and loss statement of the region.

What you bring:

- 5 years of proven experience in a similar position (B2B) in mobile and/or industrial solutions. Offshore business experience is a plus.
- A degree in business or comparable education, ideally with technical understanding.
- Entrepreneurial thinking with excellent analytical and conceptual skills as well as an independent, structured and proactive way of working.
- You are proficient in the MS Office suite and have already gained experience in ERP and digital transformation.
- Perfect knowledge of the English language. Swedish, Finnish, Norwegian or Danish is a plus.
- A high degree of willingness to travel (approx. 60 days per year) is required to cover the travel territory. Working from home as base with regular visits to the company sites in Switzerland and Germany.

Who we are:

- We are a successful, innovative, and fast-growing company.
- A young, dynamic, and enthusiastic team, a flat hierarchy and quick decision-making.
- We offer growth opportunities and independent work for those who like to take on responsibility.
- Opportunities and support in training and further education, as well as competitive salary levels.

Feeling inspired? We are looking forward to your detailed application per email:

SF-Filter AG

Attn: Esther Kraus
Kasernenstrasse 6
CH-8184 Bachenbülach
E-mail: personal.ch@sf-filter.com

